



# New Revenue Opportunities – Partner with IntelPeer, a Leader in Cloud Communications

IntelPeer's Partner Program Makes it Easy to Generate New Revenue Streams with Our CoreCloud™ SIP Trunking and Cloud Communications Services

## Join IntelPeer's Partner Program Today

To get started with IntelPeer's Partner Program or to learn more, visit [www.IntelPeer.com/partners](http://www.IntelPeer.com/partners), email [Partners@IntelPeer.com](mailto:Partners@IntelPeer.com) or call us at 1.877.336.9171.

## Making SIP Trunking Easy with Cloud Communications

IntelPeer® is transforming communications and helping businesses meet the challenges of minimizing costs by easily deploying our CoreCloud™ SIP trunking and cloud communications services. As an IntelPeer partner, you can provide your unified communications (UC) and contact center customers with our reliable and innovative SIP trunking services. The IntelPeer Partner Program makes it simple for you to participate in a growing market, deliver successful customer proof-of-concepts, and generate a recurring revenue stream.



## Why Partner with IntelPeer?

- IntelPeer Quick Start Program – No-obligation trial that makes it easy for your customers to start enjoying the benefits of SIP trunking
- IntelPeer's communication services complement your hardware, software or consulting/integration services
- Realized savings from IntelPeer's services can be used by end customers to accelerate their unified communications strategy
- Rapid customer activation – *turn-up in days, not months*
- Flexible contract terms
- Competitive rates with flexible pay-as-you-go terms
- IP/SIP connectivity carrying more than 23+ billion minutes annually with 99.999% availability
- 24 x 7 x 365 expert support, real-time network management and optimization
- Qualified for unified communications technologies from leading vendors including Avaya, Cisco, Microsoft® Lync™, Siemens and Interactive Intelligence.

"In medium businesses, I expect SIP trunking to replace PRIs in nearly all cases within the next five to 10 years. For companies of that size, adopting SIP trunking yields superb benefits by being able to scale trunking capacity (concurrent calls), reduce per-minute costs, and take advantage of virtual telephone numbers."

Matt Vlasach, Unwired Revolution,  
TMCnet Interview, Aug 25, 2010



### Flexibility for a Variety of Partners

Our Partner Program is designed for three types of partners:

- **Consultants/agents** recommend best-of-breed solutions to clients who can benefit from IntelPeer's quality, execution and value
- **Solution Providers, VARs, Integrators** primarily integrate IntelPeer services into their UC, collaboration, and contact center practices and solutions offered to customers
- **Service Providers/Carriers** expand coverage and enhance service portfolios with white label SIP Trunking from IntelPeer along with our technology partner certifications and innovative capabilities

### Better Together: IntelPeer and Your Business

Through the IntelPeer Partner Program, our goal is to make it easy for you to do business with us. We provide our partners with great support, service and opportunities to increase and accelerate sales so we all can benefit. The IntelPeer CoreCloud SIP Trunking services include:

- Nationwide Domestic US DID service
- Nationwide Toll Free calling
- US and international long distance
- E911
- Access to our web-based CloudCentral™ portal for easy ordering, service management and reporting

### IntelPeer: A Solid Foundation that's Built for Your Success

With headquarters in San Mateo, California, and a primary operations center in Denver, Colorado, we are a leading provider of cloud communications services for enterprises and service providers.

- 6 global data centers
- All-IP platform delivering SIP trunking services since 2003
- 60+ service provider peering partners
- 450+ million telephone numbers in SuperRegistry®
- 23+ billion minutes of traffic per year
- Patented CloudWorx™ platform
- Market leading next-generation network infrastructure used by 4 out of the top 5 US service providers

We have been recognized by the industry for our innovation and sound management with awards from Deloitte, Red Herring, Next Generation Networks as well as inclusion in the prestigious Inc. 5000 list as one of the fastest growing companies in the United States.



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IntelPeer, Inc. is a leading provider of on-demand, cloud-based communications services for enterprises and service providers. The patented IntelPeer CloudWorx™ software platform, leveraging the scale and reach of the Cloud, delivers multi-modal communications, including voice, video, unified communications, and other rich-media with high quality and reliability. IntelPeer enables customers to rapidly and cost-effectively transition from legacy telecommunications networks to IP-based communications, with little or no additional capital expenditures. As a result, IntelPeer customers can improve their return on investment on communications equipment and services. For more information visit: [www.intelpeer.com](http://www.intelpeer.com).

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